SATHISH NARAYANAN - MBB, CSSBB, CQM-OE, PMP, CISCP, CISCM

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Profile Summary

A visionary leader offering over 23+ years of notable contribution in the entire gamut of delivering executive-level consulting to service & manufacturing organizations. Leadership forte entails achievement of measurable business results in supply chain process effectiveness and efficiency, unparalleled customer satisfaction and superior market performance; leveraging deep expertise, outstanding collaboration resulting in yield of multi-million dollar benefits to the bottom line.



- A Global executive with 23+ years of experience, made his footprint across 6 continents and 40+ cities.
- A Stanford Alumni, Indian Statistical Institute Alumni,
- Certified Project Management Professional -PMI USA with Six Sigma Black belt Professional from American Society for Quality & Supply chain professional from IPSCMI - USA,
- A lean Six Sigma Master black belt Level1 & L2 from Shell University & Six Sigma Academy,
- A Shell Oscar Award winner for driving Business transformation initiatives Year 2008 & 2009
- Part of Chief Transformation & Strategy office with Coca-Cola. Driving Transformation initiatives in SAARC region
- Won the prestigious PepsiCo's Productivity framework in 2014 & 2015 as part of MENA Productivity program.
- Delivered \$250MM cost savings opportunities for PepsiCo Y14 to Y18.
- Performed various benchmarking studies for Shell Oil. Rolled Out Process Excellence program for Shell Finance Operations across 5 business centers.
- First Entity (team) & Led a team of 23+ Global team members & Delivered \$0.5BIIn savings in 2014 within Shell Finance operations on various cost savings initiatives.

Career Benchmarks

DELIVERY MANAGEMENT

Delivered

- \$190MM+ in Y14 to Y16 on transformation productivity initiatives, with 70% of the results produced in manufacturing & distribution area of the business for both beverages & food
- \$130+MM in supply chain operating productivity in Y14 to y16 delivering 34% more than plan before NOPBT

PROJECT MANAGEMENT

Headed more than 3000+ Lean Six Sigma Green Belt projects in the Shell Business Shared Services across 4 continents & 6 service centers **LEADERSHIP**

- Headed the team delivering Lean Six Sigma 112+ transformation projects worth mor than \$25MM in MEA region in Y15 & Y16
- Led the MENA region which contributed 65 of the total LSS value to the AMEA sector in PEPSICO

TRAINING & DEVELOPMENT

Delivered 75+ (All levels) Lean Six Sigma & Project management training across 20+ destinations in 5 continents from Y'08 to Y14

Area of Expertise

Value stream Mapping	Business transformation Framework*	Business Process Management System *
Hydro- Carbon Supply Chain Management	Lean Six Sigma- Consulting / Training / Coaching /Productivity	Design thinking Methodology
Data Science - statistics	Digital transformation - RPA	Design of Experiments / Advance Statistics