## YES...VE...CAN...!

Yes We Can Chools Consultancy Services

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### Your Esteemed Organization and Yes We Can Consultancy Services

Together Can Change The People Positively...

Yes...We...Can...!

## Who Are We?

Veterinary Professional with a Master Degree in Sociology

Working towards happy working and living of all

*Committed to bring out 100% of human potential* 

> A master in teaching NLP techniques simply

A Certificate in General Management from IIMB

15 years of experience in training and moulding people

Having a passion to change people in to positive living

## Dear Sir/Madam, Do You Want It?

Your team of employees being as real team and give 100% output towards the job assigned by the company?

Your/company 's goal being implanted in the minds of employees and every one being committed towards achieving the company goal?

Your vision and mission being implemented in the entire company and achieved at the rate you are expecting?

Your company business grow many folds by the collective action of all employees?

Retain your best employees and make them to work committed?

Here is the solution -Advanced Working Skill Empowerment Programme (AWSEP) for All Levels of Employees.

## **People are Different**

### In Work Place Each one Has Different...!



### As People Are Different, They Behave Differently



## How They Work?



**Behave differently** 

Work with different styles

Try to do what they like

Work towards different goals

Work under to their capacity

## How to Unite Them?

#### We can unite different employees in a company with...!

A common goal of business target.

A common set of work behaviors.

A common set of communication and leadership skills.

A common work environment.

A common kind of motivation.

### Advanced Working Skill Empowerment Programme ( AWSEP )

A pragmatic approach to strengthen the business organisation and achieve excellence in all aspects through human power

## Goal of AWSEP – Self Change



## **Objectives of AWSEP**



## **To Whom AWSEP?**

AWSEP can be given to all employees of the organization as per the need of the company **Top Level Managers** 

Middle Level Managers

Lower Level Employees

Needy Group – Any Group of Employees as per the company need

## **Duration of the Programme**

#### Programme can be conducted as per the need of the company

Short Term – Two Days

Medium Term – Four Days

Long Term – Six Days

Needy Term – Any Number of Days as per the company need

## **Tools Used in AWSEP**

### We use the proven and effective tools...

Psychological tools

**NLP techniques** 

Demos

**Stories** 

**Thinking games** 

Simple explanation

### AWSEP Module – Level One Behaviour Soft Skill And Motivation Lab

### For Assistant Managers and Below

#### **Power of Positive**

Change starts from self

**Relationship Development** 

**Communication and Interpersonal Skills** 

Team Working skills

Leadership Qualities

Time Management

**Effective Customer Care** 

Marketing and Sales skills

**Professional and Business Etiquettes** 

Entrepreneurship

Vision Mission and Goal

Life is to work for others

### AWSEP Module – Level Two "Leadership Lab"

### For Managers and Above

Leadership Styles and Qualities

Winning Communication

Networking people

**Decision Making and Problem Solving** 

**Conflict Management** 

Persuasion and Negotiation Power

Time and Stress Management

**Innovative Strategies** 

**Coaching and Empowering Subordinates** 

**Organizational Development** 

Entrepreneurship

Visioning and Goal Setting

Generation Gap Bridging

**Balancing life and career** 

### **Outcome of the Programme**

# Employees practice to...

Change their attitude towards positive

Make strong relationship with colleagues and company

Work as a real team

Communicate positively and effectively with colleagues and customers

Behave positively as a team member

Take ownership in doing work

Take efforts to achieve vision, mission and goal

Be a leader and motivate others

Be a good analyzer and Problem Solver

Be a good decision Maker and negotiator

### AWSEP Brings Out the Best of People



Develop co-operational attitude of members and brings out the team power

Transform an average performer in to a best performer and making a best performer to continuously give the best performance to their peak.

### **AWSEP Impacts Leaders Positively**

Enhance productivity, innovation and analytical ability of leaders.

Make leaders to assume greater responsibility and to infuse in their people, a sense of personal accountability, involvement and empowerment.

Provides easily adoptable skills for expressing oneself when working with others in leading and inspiring them to accomplish goals.

Helps to manage emotional balance, confidence and mental equilibrium and learn to view the perspectives of others

## **Client Companies**

Lakshmi Ceramics

The Chennai Silks

Kavin Engineering

**Keromiyons** 

Soundararaja Mills

VKS Farms Private Ltd

**KMCH College of Pharmacy** 

## Thank You Yes...We...Can...!